CASE STUDY: EMPRESAS CAROZZI IN SOUTH AMERICA **PERFECT PRODUCT PLACEMENT OF POWDERED DRINKS IN BAGS**





- THE SITUATION
 - → Unstable and often prone to defective presentation solution
 - → Large investments in product presentation

 - \rightarrow High maintenance costs
 - \rightarrow A lot of space used for a small amount of products

POS-*T* System Tray with Pushfeed: OUR

- \rightarrow A unique combination of shelf-ready packaging and pushfeed technology
- \rightarrow Easy and quick to install,
- just one component
- \rightarrow Automatic front of shelf display
- \rightarrow Easy to fill and remove

- THE → Partial rollout in South America
 - \rightarrow + 12 % sales in total
 - \rightarrow + 12 % less space required, ш R
 - 2 additional products placed per shelf
 - ightarrow Always the best visibility and accessibility
 - \rightarrow Significantly reduced cost of shelf maintenance
 - → **High satisfaction** level among shop employees and customers

